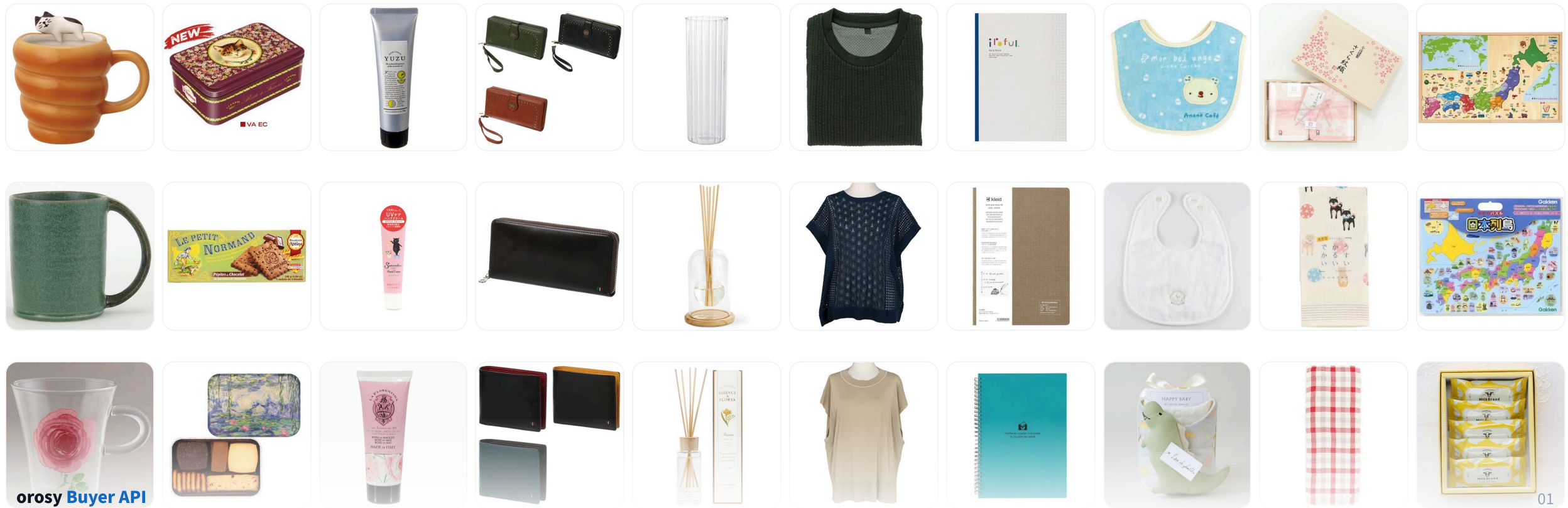


Connect your sales channels to Japanese wholesale sourcing.

✓ No setup fee ✓ No monthly fee, no API fee ✓ Try it today, no credit card required



Shipping and delivery

orosy arranges international shipping to your country.

Before you order, the cart shows a reference figure for international shipping, for your information only. The actual shipping cost is calculated later and billed to you, and it can differ from that figure.

You do not need a forwarder in Japan

You do not need a receiving point in Japan, and you do not need to book the export leg yourself. orosy arranges the international shipping to the address you give.

You see a reference figure before you order

The cart shows a reference figure for international shipping before you place the order, for your information only. The actual shipping cost is calculated later and billed to you, and it can differ from that figure.

Duties and import taxes are yours

Customs clearance in the destination country, import duties, and taxes at import are your responsibility. They are not part of the cost billed by orosy.

Introduction — what this deck covers

orosy puts about 200,000 wholesale products straight into your business.

1

Widen your assortment without holding stock

Sell first, then buy (how it works: p.04–08, examples: p.09–13)

2

You pay only for products and shipping

No setup fee, no monthly fee, no API fee. Damaged, mis-shipped or short-quantity items: report within 5 days of receipt for a replacement or refund (p.14–15)

3

Start today, no credit card needed

Run by an affiliate of the giftee group, listed on the Tokyo Stock Exchange Prime Market (p.16–18)

Three ways to use it — every one of them reaches the same catalog and the same cart.

1 Use the screens

The screenshot shows a search interface with a search bar containing 'ボールペン' and a '検索' button. Below the search bar are filters for '卸価格 (税別) 下限' (0), '卸価格 (税別) 上限' (上限定なし), '配送グループ' (すべての配送グル…), 'カテゴリ' (すべてのカテゴリ), '予約商品' (含める), and '在庫ありのみ' (checkbox). It shows '2,409 件中 1-24 件' and a 'CSV エクスポート' button. Product thumbnails are visible at the bottom.

2 Talk to your AI

Show me 10 kitchen goods that are in stock

Found 10. Here is the list

3 Integrate with your system

```
curl https://wholesale-api.../v1/products \
-H "Authorization: Bearer $KEY"
```

Does any of this **sound familiar?**

- 1** You want a wider assortment, but buying the stock up front is a heavy risk.
- 2** Every supplier means its own ordering thread, its own invoice, its own cut-off date.
- 3** Checking stock and wholesale prices turns into an email or a manual task every time.

How it works

One connection is all it takes.

orosy takes on the individual negotiations and account opening with each supplier. Even when products come from different suppliers, there is only one cart.



Widen your assortment without holding stock

Sell first, then buy.

200,000 products

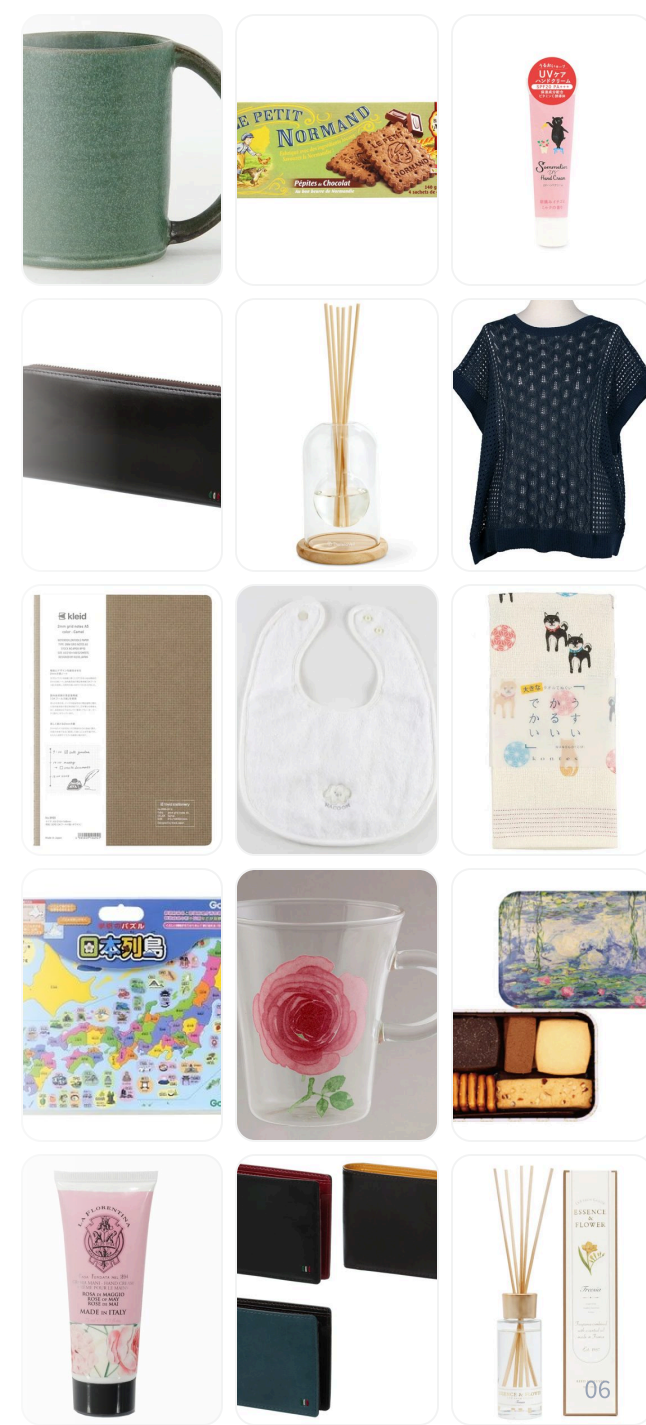
Choose from the products of
multiple suppliers (measured at
199,394 in July 2026)

No cost before the sale

Because you buy after the sale, you can test
a new assortment without carrying the
stock first.

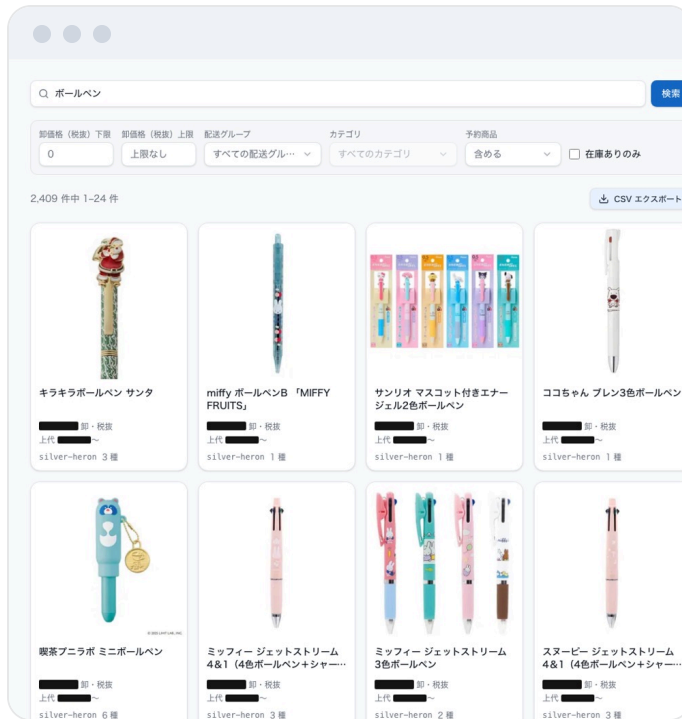
Grow with the response

Money moves only when something sells
and you buy it. You widen what you carry a
step at a time, as the response tells you to.



Using the screens

From search to ordering and tracking, all in **one screen**.



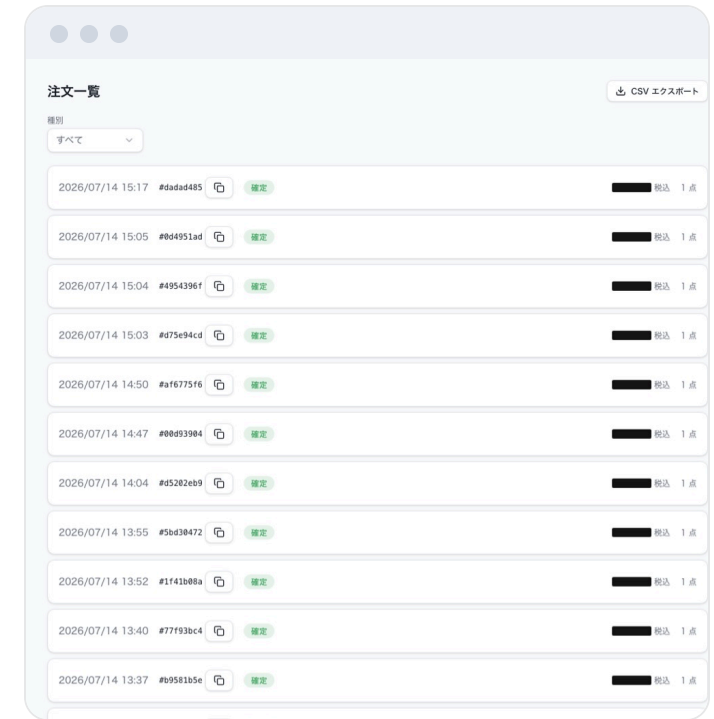
Find products

Search across suppliers



Build one cart

One cart, however many suppliers



Order and track

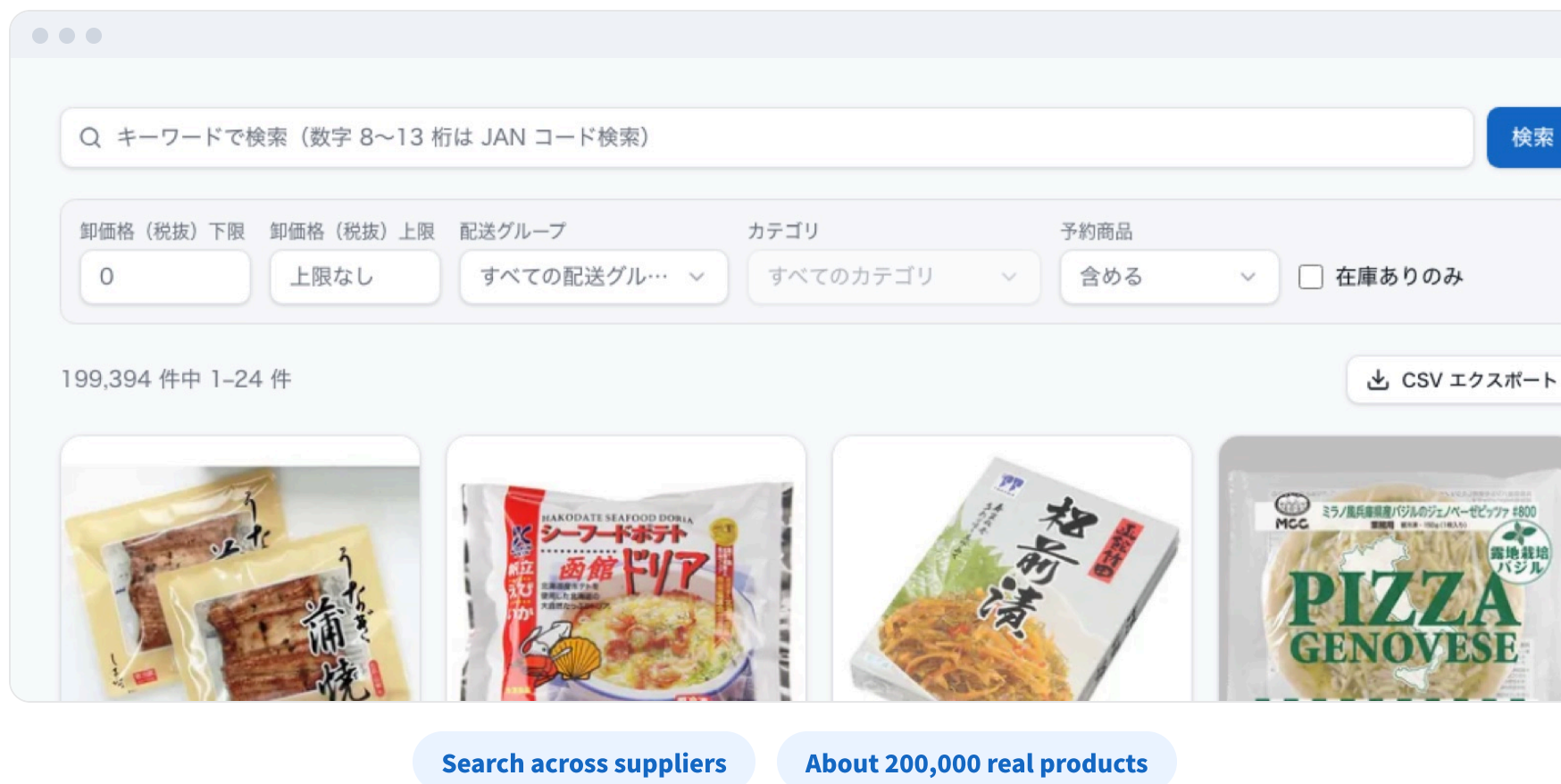
Order status in one list

Before you order, you see the product subtotal and tax, plus a reference figure for international shipping (for your information only). The actual shipping cost is calculated later and can differ from that figure.

Using the screens

You do not need an engineer to use it.

Search, ordering, and downloading invoices all happen in the browser.





“You list data. You buy after the sale.”

No stock risk

Seasonal lines

Wider assortment

In practice — use case 1

For you if — you run your own e-commerce site or online store, at any size

List products in your store without buying them first.

The situation — You want a wider assortment, but buying stock is a heavy risk, and seasonal lines are hard to call in advance.

The problem today

- When you buy before you sell, leftover risk sets the ceiling on your assortment
- Every new supplier means an account to open and terms to negotiate

What changes with orosy

- ✓ Pull the product data and list it in your store first: you hold no stock at this point
- ✓ Order from orosy after a sale comes in
- ✓ Seasonal lines too: you buy once you have seen the response



“Proposal to launch, with no supplier hunting.”

E-commerce operations

Wider proposals

No stock risk

In practice — use case 2

For you if — you run e-commerce operations for several client companies

The products you can propose to clients **multiply at once.**

The situation — A client asks you to widen their assortment. If you have to find and negotiate with new suppliers first, the proposal takes weeks.

The problem today

- Every proposal starts over with finding a supplier, opening an account, and negotiating terms
- Ordering and billing are managed separately for each client, and the operations workload grows

What changes with orosy

- ✓ Assemble product proposals right away from a catalog of about 200,000 items
- ✓ Search, ordering, and invoicing are one flow, which makes outsourced operations easier to manage
- ✓ You can propose a new category to a client with no stock risk attached



“Take the order first, then source it.”

More categories

Order, then buy

Same trade flow

In practice — use case 3

For you if — you wholesale in one category, or supply retail and e-commerce customers

Widen what you carry **without buying stock.**

The situation — A customer asks whether you could also supply toys or household goods, but you cannot answer for categories you do not carry.

The problem today

- Carrying a new category means sourcing it yourself and holding the stock
- When you cannot answer a customer's “we want that too,” the business goes elsewhere

What changes with orosy

- ✓ Propose categories you do not carry, straight from the catalog
- ✓ You order from orosy after you take the order, so you hold no stock up front
- ✓ Your existing trade flow and ordering process with those customers stay as they are



“The finding, the choosing, the listing — your AI does it.”

AI sourcing

MCP supported

Faster planning

In practice — use case 4

For you if — you spend a lot of time planning and selecting your assortment

“¥10,000 worth of goods for ○○” — leave it to the AI.

The situation — “¥10,000 of goods for Mother's Day.” Every plan like this means searching a huge catalog, choosing, and listing by hand.

The problem today

- Finding, choosing, and listing products starts over with every plan
- With too few people on it, the assortment gets refreshed less often

What changes with orosy

- ✓ Ask your AI assistant in plain words and it finds products that match your criteria, chooses them, and builds the cart (MCP supported)
- ✓ All you do is the final check and the order. Right before the order, the AI always shows the total and waits for your approval
- ✓ The work of finding, choosing, and listing goes to the AI



“No separate tool to open. You order where you already work.”

Slack integration

Spreadsheets

Same tools as always

In practice — use case 5

For you if — you run sourcing across several stores or a team, or manage it in a spreadsheet

Order from the **Slack** and **spreadsheets** you already use.

The situation — A tool that exists only for ordering rarely sticks on the floor. Every member of staff has to learn a login and a set of screens.

The problem today

- Every member of staff has to learn how a new screen works
- The real sourcing workflow lives in spreadsheets and chat

What changes with orosy

- ✓ With the API you can build a flow where “10 of these” in Slack or LINE places the order
- ✓ You can also build a flow that reads prices and stock into a spreadsheet and orders from there
- ✓ Staff learn nothing new and keep working in the tools they already use

Connected through to accounting

Japanese business practice, handled from the start.

Qualified invoices, issued automatically

A qualified invoice PDF for every order, issued against the confirmed amount.
Reconciliation stays simple.

Card payment, priced in yen

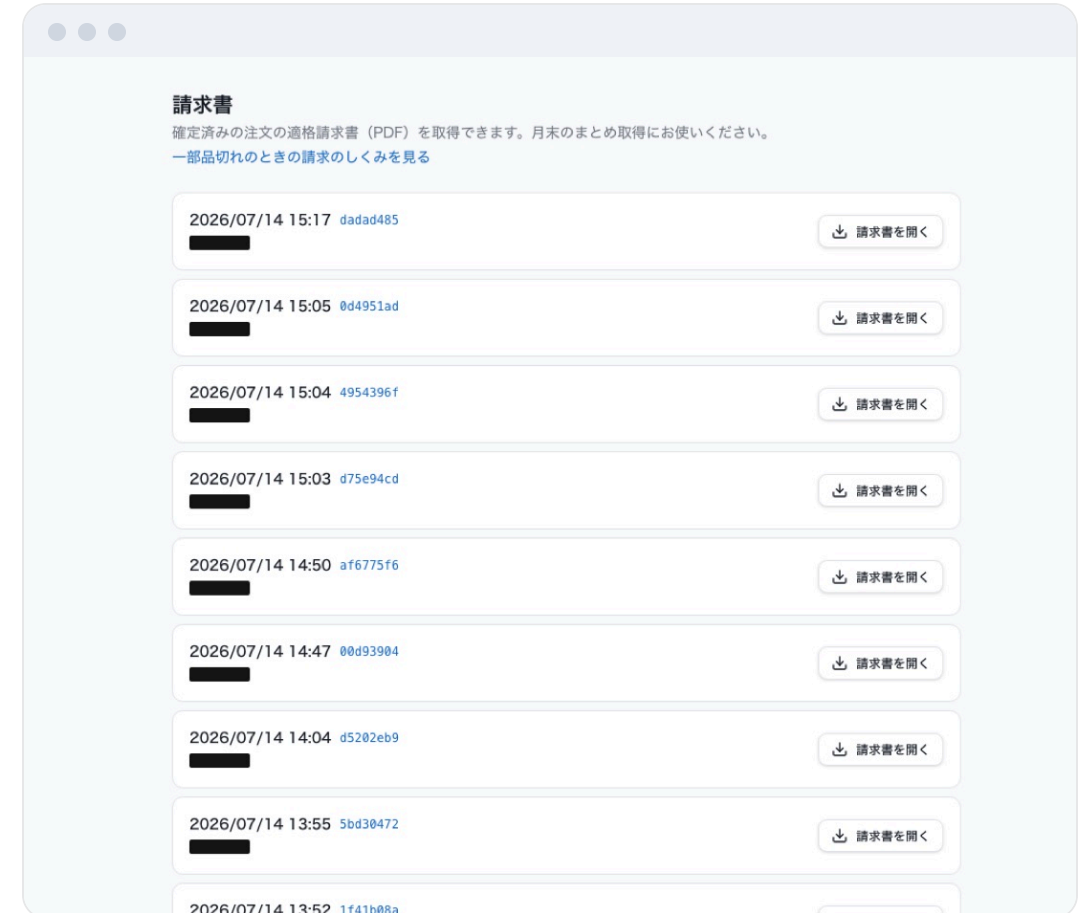
Card payment with 3D Secure verification. Prices are set in Japanese yen.

Accounting on confirmed amounts

Orders and invoices are matched confirmed amount against confirmed amount.

* Payment on credit terms is in preparation.

Note: you are billed only for the quantity that actually ships. If everything is out of stock, there is no charge. If a wholesale price changes after an item is in your cart, nothing is confirmed without checking with you first.



Pricing

You pay only for the products and shipping.

Setup fee

¥0

There is no charge to get started.

Monthly and API fees

¥0

There is no monthly fee and no API fee. In a month when you buy nothing, you pay nothing.

What you pay

**Products +
shipping**

You pay for the products you buy and the shipping, and nothing beyond that.

Q. Why does it cost the buyer nothing?

We take a fee from the supplier side, so the buying side pays nothing to use orosy.

Note: if a delivered item is damaged, mis-shipped or short in quantity, contact us within 5 days of receipt. After checking, we send a replacement or refund the amount for that item (Terms of Service, Article 10).

Getting started

Start today, **no credit card** required.



Sign up by email, instantly

You are inside the portal the same day you sign up.



Try it right away

Walk through everything from search to a test order without waiting for the review. Wholesale prices appear once you start. No card required.



Business verification before your first order

After a short check, wholesale prices appear on your own screen. You can confirm your buying terms yourself before you take them to approval.



Order from the real catalog

On screen or through the API. An engineer can reach a first test order in about 15 minutes.

The home screen right after sign-up. Your first steps are numbered on the page.



The company

About the company.

Company	orosy Inc. An equity-method affiliate of giftee Inc., listed on the Tokyo Stock Exchange Prime Market
Representative	Kanji Noguchi
Founded / capital	May 2018 / ¥100 million
Address	Osaka Ekimae Dai-2 Building, 1-2-2 Umeda, Kita-ku, Osaka (head office) / Hakata-ku, Fukuoka (Kyushu branch)
Business	Planning, development, and operation of the wholesale sourcing service “orosy”
Banks	Mizuho Bank, MUFG Bank
Registration	Qualified invoice issuer T8120001213457

Payments are processed by Stripe

Card details are handled by Stripe, an international payment platform, and are never held by orosy.

Talk to us before you commit

We can help with materials for an internal presentation and walk you through how orosy fits your operations.

Start with an account. It costs nothing.

Sign up for the buyer portal and try it today

wholesale-portal.orosy.com

Sign up with an email address and go from search to a test order today. No card required.

For engineers: API documentation (reference) wholesale-api.orosy.com/docs

Contact us

support-retail@orosy.com

Tell us your situation and we will walk you through how to connect.

Connect your sales channels to **Japanese wholesale sourcing.**

The range of products we carry keeps growing. Products from suppliers around the world are planned as well.